

**COMGEST ATTRIBUTES**

- Quality Growth philosophy
- Focus on long-term EPS growth
- Team-based approach
- Broad partnership structure

**INVESTMENT POLICY**

The investment objective of the SICAV ("the Fund") is to seek a performance unrelated to an index, with a long term outlook, through a selection of securities based on criteria related to the company and not to the stock markets. The SICAV is invested and/or exposed at all times with at least 60% of its assets in international equities.

The Fund is actively managed. The index is provided for comparative purposes only.

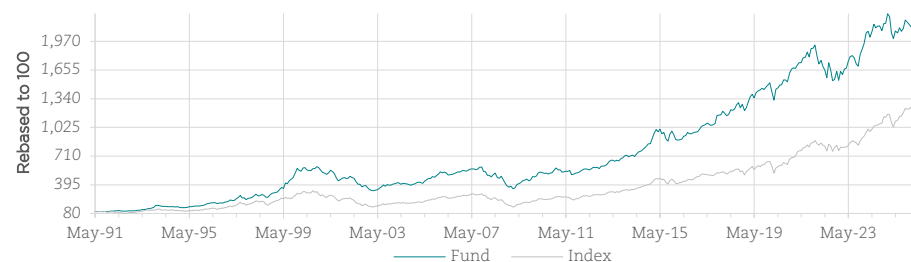
The Fund is aimed at investors with a long-term investment horizon (typically 5 years or more).

**RISK PROFILE**



The indicator represents the risk profile presented in the PRIIPs Key Information Document. The indicator assumes you keep the product for 5 years otherwise the actual risk can vary significantly.

**CUMULATIVE PAST PERFORMANCE (REBASED TO 100)**



**ROLLING PERFORMANCE (%)**

|                  | Annualised |      |      |        |         |         |          | Since Incep. |
|------------------|------------|------|------|--------|---------|---------|----------|--------------|
|                  | 1 Month    | QTD  | YTD  | 1 Year | 3 Years | 5 Years | 10 Years |              |
| Fund             | -5.6       | -6.9 | -6.9 | -2.5   | 6.5     | 3.3     | 8.5      | 9.0          |
| Index            | -4.9       | -1.3 | -1.3 | 12.5   | 14.3    | 9.9     | 11.2     | 7.4          |
| Fund Volatility  | --         | --   | --   | 15.0   | 13.6    | 14.0    | 13.6     | 14.0         |
| Index Volatility | --         | --   | --   | 14.5   | 12.5    | 12.9    | 14.4     | 16.2         |

**CALENDAR YEAR PAST PERFORMANCE (%)**

|       | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022  | 2023 | 2024 | 2025 |
|-------|------|------|------|------|------|------|-------|------|------|------|
| Fund  | 3.1  | 19.4 | 3.9  | 23.3 | 11.6 | 16.0 | -20.1 | 21.8 | 15.4 | -0.4 |
| Index | 11.1 | 8.9  | -4.8 | 28.9 | 6.7  | 27.5 | -13.0 | 18.1 | 25.3 | 7.9  |

**ANNUAL PERFORMANCE (%) AS AT QUARTER END**

|       | 1Q16 | 1Q17 | 1Q18 | 1Q19 | 1Q20 | 1Q21 | 1Q22 | 1Q23 | 1Q24 | 1Q25 | 1Q26 |
|-------|------|------|------|------|------|------|------|------|------|------|------|
| Fund  | 17.7 | 10.1 | 18.4 | -2.8 | 29.0 | 2.9  | -5.3 | 24.9 | -0.9 | -2.5 |      |
| Index | 22.6 | -0.1 | 12.4 | -9.2 | 44.3 | 13.3 | -5.2 | 23.9 | 7.1  | 12.5 |      |

Performance data expressed in EUR. Returns may increase or decrease as a result of exchange rate fluctuations. Index: MSCI AC World - Net Return (changed from MSCI AC World - Price Return on 01/01/2001). The index is used for comparative purposes only and the Fund does not seek to replicate the index.

Comgest S.A. assumed full management of the Fund on 27/06/1991 and 'performance since inception' is as of this date.

**Past performance does not predict future returns.**

Performance figures are calculated net of investment management fees, administrative fees and all other fees with the exception of sales charges. If taken into account, sales charges would have a negative impact on performance.

The cumulative graph and "Since Inception" data may refer to the last relaunch date of the share class which may differ from its actual inception date. Calendar year past performance is only shown for years for which a full calendar year of past performance is available.

**SFDR CLASSIFICATION: Article 8**

The Fund promotes environmental and/or social characteristics.

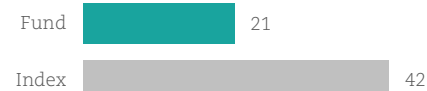
**ESG LABELS**



The LuxFLAG ESG label has been granted until 31/03/2028. Investors must not rely on the label with regard to investor protection issues and LuxFLAG cannot incur any liability related to financial performance or default of the labelled fund.

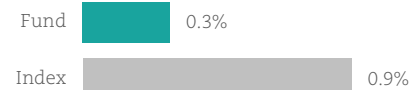
The fact that the fund has obtained an ESG label does not mean that it meets your own sustainability goals.

**CARBON FOOTPRINT<sup>1</sup>**



Source: MSCI as at 31/12/2025, tCO<sub>2</sub>e per EUR m invested.

**ENVIRONMENTAL FOOTPRINT<sup>1</sup>**



Source: Trucost as at 31/12/2025, estimation of the environmental costs per EUR m invested.

**31 March 2026**

## FUND COMMENTARY

The first quarter of 2026 was marked by two dominant themes impacting global equity markets: the continued rotation away from US mega-cap technology companies and the eruption of new geopolitical tensions in the Middle East. Regarding the former, markets continued to question the return on the outsized capital expenditure being deployed by AI hyperscalers, while simultaneously penalising what they perceive to be AI laggards - notably information technology, software and data providers. This contributed to non-US markets, extending the outperformance trend that had defined 2025.

On the geopolitical front, the war between Iran and the combined forces of the US and Israel led to the effective closure of the Strait of Hormuz, through which approximately 20% of global crude oil and LNG normally flows. As a result, Brent crude surged to near 20-year highs and natural gas prices spiked sharply across Europe and Asia. Central banks signalled caution on further rate cuts as the energy shock threatened to reverse recent progress on inflation, triggering a broad sell-off across equity markets, with growth stocks being disproportionately affected. Energy and defence stocks were the clear beneficiaries of this environment. Yet despite these headwinds, the underlying macro backdrop remained broadly supportive, with strong 4Q 2025 corporate earnings, fiscal stimulus gaining traction in Europe and Japan, and consensus expectations continuing to point to double-digit earnings growth for 2026.

In this context, your portfolio lagged its reference index.

Detractors over the quarter under review included Microsoft, the global leader in enterprise software and cloud infrastructure, which was weighed down by the market's growing impatience over the returns on its heavy AI infrastructure investment. While we share some of these concerns, we continue to believe the market is drawing an overly binary distinction between AI winners and losers, and that Microsoft's entrenched enterprise position and depth of AI integration remain significant long-term assets.

Intuit, the US leader in tax preparation and small business accounting software, suffered from the broad market de-rating of software stocks despite its underlying business delivering strong results, namely with revenues up nearly 20% year-on-year in its most recent quarter. The market has been indiscriminate in penalising perceived AI laggards, and Intuit has not been spared, notwithstanding its deep data moats, mission-critical workflow integration and 40 years of proprietary financial data across over 100 million customers.

EssilorLuxottica, the global leader in vision care and pioneer in AI-powered smart glasses, came under pressure as the market weighed the sustainability of growth in the lower-margin smart glasses franchise alongside the prospect of competitive entries from Apple and Alphabet over the next 12 to 18 months. While we acknowledge that the competitive landscape is evolving rapidly, we remain confident in EssilorLuxottica's first-mover advantage and its deep manufacturing partnership with Meta. We also trimmed our position meaningfully in 2025, taking profits when we believed the company's valuation was too rich.

Contributors to portfolio performance included TSMC, the world's leading advanced semiconductor foundry, which continued to benefit from its unrivalled position at the heart of the AI semiconductor supply chain. The company reported record full-year 2025 results and a meaningful upgrade to its medium-term outlook, raising its AI accelerator revenue CAGR forecast to the mid-to-high 50% range through 2029, from the mid-40s previously, signalling strong conviction in the durability of AI-driven demand.

Johnson & Johnson, the leading global pharmaceutical and medical technology group, delivered strong full-year 2025 results and provided solid 2026 expectations. Beyond the continued strong momentum across its oncology and immunology franchises, the company announced its intention to separate its slower-growing orthopaedics franchise, taking a further step in its transition toward a leaner, higher-growth organisation. The stock also benefited from a broader market rotation into defensive, high-quality names amid concerns around software stocks facing AI-driven disruption.

ASML, the sole supplier of extreme ultraviolet lithography equipment indispensable for manufacturing the world's most advanced semiconductors, delivered an outstanding set of results with order intake nearly doubling year-on-year and far exceeding consensus expectations.

During the period, we initiated a number of new positions, namely Aon, MercadoLibre and Motorola Solutions, each offering attractive quality and long-term growth with diversification across a range of sectors.

Sales included Costco and Analog Devices which were sold on valuation grounds, both having contributed meaningfully to portfolio performance. Copart was also exited, where we acknowledge having underestimated the competitive dynamics facing the business.

We added to our positions in Cintas and American Express, while our largest trims included ASML and Zoetis, taking advantage of favourable valuation dislocations.

Looking ahead, consensus forecasts continue to support double-digit earnings growth for the portfolio in 2026, underpinned by well-diversified growth drivers across holdings. The current environment, characterised by elevated energy prices, persistent geopolitical uncertainty and an ongoing reassessment of AI investment returns, is testing investor endurance and exacerbating market volatility. We take comfort in the fact that quality growth companies with durable competitive moats, pricing power and structural growth tailwinds have historically proven more resilient in periods of market stress than their more cyclical counterparts. This is particularly relevant today: unlike the broad market, which remains caught between AI winners and perceived laggards, we believe our holdings are better characterised as long-term beneficiaries of the AI transition rather than casualties of it. We remain committed to our disciplined, bottom-up investment approach, and are confident that the current volatility, while uncomfortable in the short term, is creating opportunities to strengthen the portfolio at attractive valuations for the long term.

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**The views expressed in this document are valid at the time of publication only, do not constitute independent investment research and should not be interpreted as investment advice. The reference to specific companies does not constitute a recommendation to invest directly in these securities. Allocation is subject to change without notice. Remember that past performance does not predict future returns.**

## RISKS

This Fund has the following core inherent risks (non-exhaustive list):

- Investing involves risk including possible loss of principal.
- The value of all investments and the income derived therefrom can decrease as well as increase.
- There is no assurance that the investment objective of the Fund will be achieved.
- To the extent that the Fund is invested in or denominated in a currency other than yours, the cost and return in your currency may increase or decrease due to exchange rate fluctuations.
- The Fund invests in emerging markets which tend to be more volatile than mature markets and the value of investments can therefore move sharply up or down.
- A more detailed description of the risk factors that apply to the Fund is set out in the Prospectus.

**Please see important information on following pages.**

Issued by Comgest S.A., 17, square Edouard VII, 75009 Paris, France - info@comgest.com

Source: CSA / FactSet financial data and analytics, unless otherwise stated. All information and performance data is as at 31/03/2026, unless otherwise indicated, and is unaudited.

31 March 2026

**PORTFOLIO CHARACTERISTICS**

|  |          |
|--|----------|
| Total Net Assets (all classes, m)          | €2,070.0 |
| Number of holdings                         | 37       |
| Average weighted market cap (bn)           | €644.9   |
| Weight of top 10 stocks                    | 51.3%    |
| Active share                               | 83.6%    |
| Holdings exclude cash and cash equivalents |          |

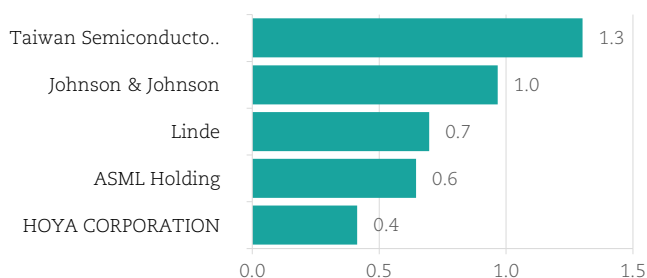
**SECTOR BREAKDOWN (%)**

|                        | Fund | Index |
|------------------------|------|-------|
| Information Technology | 24.9 | 26.4  |
| Health Care            | 23.5 | 8.9   |
| Financials             | 14.4 | 16.9  |
| Industrials            | 9.5  | 11.3  |
| Materials              | 8.9  | 4.0   |
| Consumer Discretionary | 8.4  | 9.4   |
| Communication Services | 6.3  | 8.5   |
| Consumer Staples       | 3.6  | 5.4   |
| [Cash]                 | 0.3  | --    |
| Others                 | 0.2  | --    |
| Energy                 | --   | 4.7   |
| Utilities              | --   | 2.8   |
| Real Estate            | --   | 1.8   |

Source: Comgest / GICS sector classification

**TOP 10 CURRENCY WEIGHTS (%)**

|     | Fund | Index |
|-----|------|-------|
| USD | 67.8 | 63.8  |
| EUR | 18.3 | 7.9   |
| JPY | 5.6  | 5.0   |
| CHF | 4.4  | 2.1   |
| GBP | 3.9  | 3.2   |

**TOP 5 QTD CONTRIBUTORS (%)****TOP 5 HOLDINGS (%)**

|                                    | Fund |
|------------------------------------|------|
| Taiwan Semiconductor Manufacturing | 8.7  |
| Johnson & Johnson                  | 6.1  |
| Microsoft                          | 5.2  |
| Alphabet A                         | 5.2  |
| Visa A                             | 5.1  |

Above holdings are provided for information only, are subject to change and are not a recommendation to buy or sell

**REGIONAL BREAKDOWN (%)**

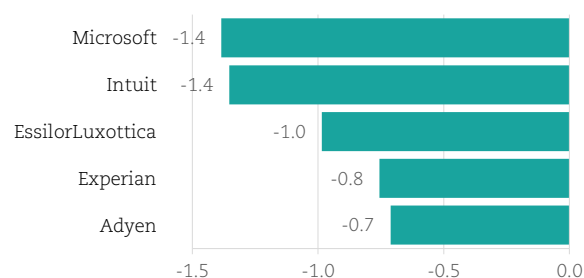
|                  | Fund | Index |
|------------------|------|-------|
| United States    | 53.2 | 62.7  |
| Europe           | 31.0 | 15.0  |
| Emerging Markets | 9.7  | 11.5  |
| Japan            | 5.6  | 5.0   |
| [Cash]           | 0.3  | --    |
| Others           | 0.2  | 5.8   |

Source: Comgest / MSCI country classification

**TOP 10 CURRENCY WEIGHTS (%) - CONT.**

|     | Fund | Index |
|-----|------|-------|
| CAD | --   | 3.2   |
| HKD | --   | 2.7   |
| TWD | --   | 2.6   |
| KRW | --   | 1.8   |
| AUD | --   | 1.5   |

Breakdown based on currencies in which holdings are priced.

**BOTTOM 5 QTD CONTRIBUTORS (%)****Past performance does not predict future returns.** Data on holdings is provided for information purposes only and is not a recommendation to buy or sell the securities shown.

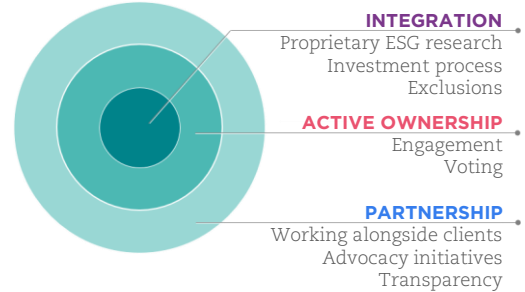
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PLEASE NOTE THAT THE DATA SHOWN BELOW IS THE OUTCOME OF OUR INVESTMENT PHILOSOPHY AND STOCK SELECTION. THESE METRICS ARE NOT ALL SPECIFICALLY TARGETED BY COMGEST BUT MAY BE ADDRESSED AS PART OF OUR RESPONSIBLE INVESTMENT PROCESS.

**RESPONSIBLE INVESTMENT APPROACH**

We believe a responsible approach to environmental, social and governance issues has a positive impact on a company's growth over the long term. The assessment of ESG factors is part of our fundamental analysis. Comgest implements a three-pronged responsible investment strategy: Integration / Active Ownership / Partnership.



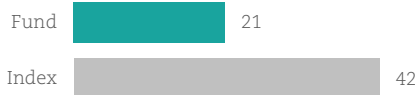
**MAIN GROUP-WIDE EXCLUSIONS\***

- Thermal coal:** Mining & electricity production
- Tobacco:** Producers & distributors
- Controversial weapons**
- Norm-based exclusions:** Severe violations
- Controversial jurisdictions:** High-risk jurisdictions & sanctions regime

\* Further information on the exclusion policies and **applicable revenue thresholds** may be found in the Investment Manager's Responsible Investment Policy on the Comgest website at [www.comgest.com/en/sustainability/esg](http://www.comgest.com/en/sustainability/esg)  
Article 29 Reports are available in the ESG Library on our website [www.comgest.com](http://www.comgest.com)

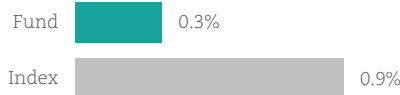
**ENVIRONMENTAL**

**CARBON FOOTPRINT**



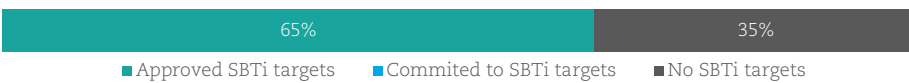
Source: MSCI as at 31/12/2025, tCO<sub>2</sub>e per EUR m invested.

**ENVIRONMENTAL FOOTPRINT**



Source: Trucost as at 31/12/2025, estimation of the environmental costs per EUR m invested.

**SCIENCE-BASED TARGETS INITIATIVE (SBTi) PORTFOLIO COVERAGE**



Source: SBTi as at 31/12/2025 and Comgest as at 31/12/2025

**ALIGNMENT WITH SUSTAINABILITY PREFERENCES**

Sustainable investments (SFDR):  
 - Fund exposure: 35.3% of the NAV  
 - Minimum commitment: 15.0% of the NAV  
 Consideration of Principal Adverse Impact Indicators: Yes

Source: Comgest as at 31/03/2026

**VOTING & ENGAGEMENT**

**VOTES**



Source: ISS, for the 12 months to 31/12/2025

**ESG ENGAGEMENT STATISTICS**



Source: Comgest, for the 12 months to 31/12/2025

**SOCIAL & GOVERNANCE**

**BOARD GENDER DIVERSITY**



Source: MSCI as at 31/12/2025

**NON-VIOLATION OF UNGC PRINCIPLES**



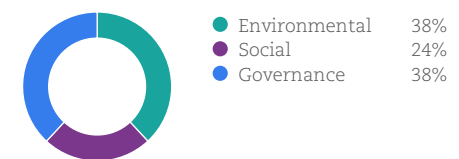
Source: MSCI as at 31/12/2025

**TAX RATE AVERAGE**



Source: MSCI and The Tax Foundation as at 31/12/2025

**ESG ENGAGEMENT THEMES**



Source: Comgest as at 31/12/2025

Please see methodologies and glossary on following pages. The information above is based on available data and data may not be available for all portfolio holdings.

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 Source: CSA / FactSet financial data and analytics, unless otherwise stated.

31 March 2026

**FUND DETAILS****ISIN:** FR0000284689**Bloomberg:** CGMONDE FP**Domicile:** France**Dividend Policy:** Accumulation**Fund Base Currency:** EUR**Share Class Currency:** EUR**Share Class Inception Date:** 27/06/1991**Index (used for comparative purposes only):**

MSCI AC World - Net Return

**Ongoing Charges:** 2.00% p.a of the NAV**Investment Manager's Fees (part of ongoing charges):** 2.00% p.a of the NAV**Performance Fee:** None**Maximum Sales Charge:** 2.50%**Exit Charge:** None**Minimum Initial Investment:** None**Minimum Holding:** None**Contact for Subscriptions and Redemptions:**

CACEIS Bank

Tel: +33 (0)1 57 78 07 63 / Fax: +33 (0)1 57 78 13 85

**Additional Contact:** CACEIS Bank, Luxembourg Branch

Tel: +352 (0)4 767 5309 / Fax: +352 (0)4 767 7078

**Dealing Frequency:** Any business day (D) when Euronext Paris is open, excluding public holidays in France**Cut Off:** 3:00 pm French time on day D-1

An earlier deadline for receipt of application or redemption requests may apply if your request is sent through a third party. Please enquire with your local representative, distributor or other third party

**NAV:** Calculated using closing prices of D**NAV Known:** D+1**Settlement:** D+2**Legal Structure:** Comgest Monde, an open-ended France-based SICAV - UCITS V compliant**Investment Team:** Team-based approach. For further details, please refer to our [website](#)**Investment Manager:** Comgest S.A. (CSA)

Regulated by the Autorité des Marchés Financiers - GP 90023

**IMPORTANT INFORMATION**

This is a marketing communication. Please refer to the fund prospectus and to the PRIIPS KID before making any final investment decisions. UK investors should refer to the UCITS KIID. Tax applicable to an investment depends on individual circumstances. Depending on where you live, the Fund may not be available to you for subscription. In particular this Fund cannot be offered or sold publicly in the United States. Consult your financial or professional adviser for more information on investing and taxation. The Prospectus, the PRIIPS KID, the UCITS KIID (UK investors), the latest annual and interim reports and any country specific addendums can be obtained free of charge from the Investment Manager (at [www.comgest.com](http://www.comgest.com)) or the Administrator and from local representatives/paying agents listed below. For a full list of the local representatives/paying agents please contact Comgest at [info@camil.com](mailto:info@camil.com). Prospectus may be available in English, French or German and the PRIIPS KIDs in a language approved by the EU/EEA country of distribution.

- Sweden: SEB Merchant Banking, Custody Services, Global Funds, RB6, Rissneleden 110, SE-106 40 Stockholm.

- Switzerland: BNP Paribas, Paris, Zurich Branch, Selnaustrasse 16, 8002 Zürich.

Further information or reporting may be available from the Investment Manager upon request.

Complaints handling policies are available on our website at [www.comgest.com](http://www.comgest.com) in the regulatory information section. Comgest S.A. may decide to terminate at any time the arrangements made for the marketing of its UCITS.

**Carbon Footprint:** estimates the apportioned Scope 1 and 2 greenhouse gases emissions of investee companies.

**Environmental Footprint:** estimates the apportioned ratio of annual costs linked to greenhouse gases, water use, waste generation, air, land & water pollutants, and natural resource use associated with the investee companies per EUR m invested.

**Environmental Footprint Source:** S&P Trucost Limited © Trucost 2026. All rights in the Trucost data and reports vest in Trucost and/or its licensors. Neither Trucost, nor its affiliates, nor its licensors accept any liability for any errors, omissions or interruptions in the Trucost data and/or reports. No further distribution of the Data and/or Reports is permitted without Trucost's express written consent.

**Board Gender Diversity:** this indicator represents the weighted average ratio of female board members to total board members in investee companies, expressed as a percentage of all board members.

**Non-Violation of UNGC Principles:** this indicator represents the percentage of investee companies that have not been involved in violations of the United Nations Global Compact (UNGC) principles.

**Effective and Statutory Tax Rates:** these indicators represent the average effective tax rate and average statutory tax rate of investee companies.

**Index Source:** MSCI. This report contains information (the "Information") sourced from MSCI Inc., its affiliates or information providers (the "MSCI Parties") and may have been used to calculate scores, ratings or other indicators. The Information is for internal use only, and may not be reproduced/redisseminated in any form, or used as a basis for or a component of any financial instruments or products or indices. The MSCI Parties do not warrant or guarantee the originality, accuracy and/or completeness of any data or Information herein and expressly disclaim all express or implied warranties, including of merchantability and fitness for a particular purpose. The Information is not intended to constitute investment advice or a recommendation to make (or refrain from making) any investment decision and may not be relied on as such, nor should it be taken as an indication or guarantee of any future performance, analysis, forecast or prediction. None of the MSCI Parties shall have any liability for any errors or omissions in connection with any data or Information herein, or any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.

For more detailed information on ESG integration please consult our website:

[www.comgest.com/en/sustainability/esg](http://www.comgest.com/en/sustainability/esg)

**Active Share:** The percentage of fund holdings that is different from the reference index holdings. A fund that has no holdings in common with the reference index will have an active share of 100%, and a fund that has exactly the same holdings as the reference index considered will have an active share of 0%.

**ADR - American Depositary Receipt:** A negotiable security that represents securities of a foreign company and allows that company's shares to trade in the financial markets of the United States.

**Annualised:** A figure converted into an annual rate. Figures covering a period of more than one year are averaged to present a figure for a 12-month period.

**Bp(s) - Basis point(s):** One basis point is equal to one hundredth of 1% (i.e. 0.01%).

**BV - Book Value:** The value of the company assets minus its liabilities.

**CAGR - Compound Annual Growth Rate:** The rate of return that would be required for an investment to grow from its beginning balance to its ending balance, assuming the profits were reinvested at the end of each year of the investment's lifespan.

**CapEx - Capital Expenditure:** The money invested by a company to acquire or upgrade fixed, physical, non-consumable assets such as property, plants, buildings, technology, or equipment.

**Cash Flow:** The net amount of cash and cash equivalents being transferred in and out of a company. Cash received signifies inflows, and cash spent signifies outflows.

**CPI - Consumer Price Index:** An index that measures the overall change in consumer prices based on a representative basket of goods and services over time. It is the metric often used to measure inflation.

**DY - Dividend Yield:** A ratio that shows how much a company pays out in dividends each year relative to its share price.

**EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortisation:** Used to measure a company's core profitability and is calculated by adding interest, tax, depreciation and amortisation expenses to net income.

**EBIT - Earnings Before Interest and Taxes:** Used to measure a company's core profitability and is calculated by adding interest and tax expenses to net income.

**EPS - Earnings Per Share:** The profits of a company attributed to each share, calculated by dividing profits after tax by the number of shares. EPS serves as an indicator of a company's profitability.

**FCF - Free Cash Flow:** The cash generated by a company from its normal business operations after subtracting any money spent on capital expenditures.

**GDP - Gross Domestic Product:** The total market value of all the finished goods and services produced within a country's border in a specific time period.

**GDR - Global Depositary Receipt:** A certificate issued by a bank that represents shares in a foreign stock on two or more global markets. A GDR is similar to an American depositary receipt (ADR), except an ADR only lists shares of a foreign country in the markets of the United States.

**LTM - Last 12 Months:** LTM multiples are backward-looking and are based on historical performance.

**Market Capitalisation:** A measure of a company's size, calculated by multiplying the total number of shares in issue by the current share price. Companies are commonly grouped according to size, such as small cap, mid cap, large cap or all cap. There is no consensus on the definition of these groupings and they may vary from portfolio to portfolio depending on the country of investment.

**NAV - Net Asset Value:** The current market value of the portfolio's assets minus the portfolio's liabilities.

**NTM - Next 12 Months:** NTM multiples are forward-looking and are based on projected performance.

**Ongoing Charges:** A fund's operational costs over a year. Ongoing Charges are calculated as a percentage of the average fund size over the year and include, for example, investment manager's fees, administration fees and custody costs.

**Operating Margin:** Measures how much profit a company makes on a dollar (or relevant currency) of sales after paying for variable costs of production, such as wages and raw materials, but before paying interest or tax.

**Operating Profit:** A company's gross income less operating expenses and other business-related expenses, such as wages, cost of goods sold (COGS) and depreciation.

**Organic Growth:** Growth a company achieves by increasing output and enhancing sales through the business' own operations and internal processes. This does not include profits or growth attributable to mergers, acquisitions, divestitures and foreign exchange but rather an increase in sales and expansion through the company's own resources.

**Organic Sales:** Sales generated from within a company that are a direct result of the company's existing operations and internal processes. Organic sales do not include the impacts of mergers, acquisitions, divestitures and foreign exchange.

**P/B or P/BV - Price-to-Book Value Ratio:** Measures the market's valuation of a company relative to its book value. P/B or P/BV is calculated by dividing the company's stock price per share by its book value per share.

**P/E - Price-to-Earnings Ratio:** A ratio used to value a company's shares. It is calculated by dividing the current market price by the earnings per share.

**P/S - Price-to-Sales Ratio:** A valuation ratio that compares a company's stock price to its revenues. It is an indicator of the value that financial markets have placed on each dollar of a company's sales or revenues.

**PEG - Price/Earnings-To-Growth Ratio:** A stock's price-to-earnings (P/E) ratio divided by the growth rate of its earnings for a specified time period. The PEG ratio is used to determine a stock's value while also factoring in the company's expected earnings growth.

**PMI - Purchasing Managers' Index:** An index of the prevailing direction of economic trends in the manufacturing and service sectors.

**Reference Index:** Index against which a fund's performance is compared.

**ROE - Return On Equity:** Measures financial performance and is calculated by dividing net income by shareholders' equity. ROE is a gauge of a company's profitability and how efficiently it generates those profits.

**ROIC - Return On Invested Capital:** Calculation used to assess a company's efficiency at allocating the capital under its control to profitable investments.

**SME - Small- Or Medium-Sized Enterprise:** A company, or companies considered as a group, that are neither very small nor very large and which employ fewer than a given number of employees. This number varies across countries.

**Volatility:** Measures the movements of an asset up and down over time. Volatility is generally considered to be a measure of risk.

**Engagement:** Proactive, targeted dialogue with companies or other industry stakeholders (e.g. policymakers, industry bodies) in order to make known areas of concern and to incite tangible, positive change to improve outcomes for stakeholders.

**Environmental Factors:** Issues related to pollution, climate change, energy efficiency, natural resource use, waste management, biodiversity and other environmental challenges and opportunities.

**ESG - Environmental, Social and Governance:** The three key factors when measuring the sustainability and ethical impact of an investment in a business or company.

**GHG - Greenhouse Gases:** Gases that trap heat in the atmosphere and warm the planet. The best known greenhouse gases are carbon dioxide, methane, nitrous oxide and fluorinated gases.

**Governance Factors:** Governance refers to a set of rules or principles defining rights, responsibilities and expectations between different stakeholders in the governance of corporations. Governance factors include a company's leadership, executive pay, audits, internal controls and shareholder rights.

**Net Zero:** Achieving a balance between emitting carbon and absorbing carbon from the atmosphere. This balance, or net zero, will be achieved when the amount of carbon added to the atmosphere is no more than the amount removed.

**PAI - Principal Adverse Impact:** A list of sustainability factors that firms need to take into account for their investment policies and decisions. These indicators relate to environmental and social topics.

**Proxy Voting:** A form of voting whereby a shareholder delegates their vote to another who votes on their behalf at company meetings. This allows the shareholder to exercise their right to vote without being physically present.

**RI - Responsible Investment:** The integration of environmental, social and governance factors (ESG) into the selection and management of investments.

**Scope 1 Emissions:** Emissions directly generated by a company, such as an airline emitting exhaust fumes.

**Scope 2 Emissions:** Emissions indirectly generated by a company, such as emissions from the electricity or energy used to heat and cool a company's office.

**Scope 3 Emissions:** All other indirect emissions that occur in the value chain of a company and are not already included within scope 2. These emissions are a consequence of the company's business activities but occur from sources the company does not own or control. For example, emissions from a company's employees commuting to work. Scope 3 emissions are often difficult to measure.

**SFDR Classification:** SFDR product classifications fall under three categories and aim to make the sustainability profiles of funds more comparable and easier to understand by investors.

**SFDR - EU Sustainable Finance Disclosure Regulation:** An EU regulation which aims to make the sustainability profile of funds more comparable and better understood by end-investors. The regulation requires firms to advise whether principal adverse impacts on sustainability factors are considered in their investment decision making process.

**Social Factors:** Factors that examine how a company communicates with employees, suppliers, customers, governments, regulators and the communities where it operates.

**tCO<sub>2</sub>e:** Tonnes (t) of carbon dioxide (CO<sub>2</sub>) equivalent. Carbon dioxide equivalent is a standard unit for counting greenhouse gas emissions regardless of whether they are from carbon dioxide or another gas, such as methane.

**UNGC - UN Global Compact:** A voluntary pact of the United Nations (UN) to encourage businesses and firms worldwide to adopt sustainable and socially responsible policies, and to report on their implementation.

**UN Global Compact (UNGC) Principles:** Ten principles defined as part of the UNGC framework to promote responsible investment. Companies, investors and other participants are called upon to align their strategies and operations with the principles in the areas of human rights, labor, the environment and anti-corruption.

**Voting:** A mechanism for active owners to influence companies, usually done with the aim of influencing a company's governance or operations. Public equity investors typically have the right to vote on company and shareholder resolutions at annual and extraordinary general meetings (AGMs and EGMs).